



SAP Practice
Enterprise Integration
Business Intelligence

Infer Analogy™
- An unique approach for
cost-effective IT solutions

Cost-effective **SOLUTIONS**
through innovation



WE IDENTIFY THE BEST TECHNOLOGIES TO FIT YOUR GOALS AND BUDGET. WE THEN ENSURE THOSE TECHNOLOGIES CONTINUE TO WORK WELL INTO THE FUTURE.

Dear Yashi Partner

Yashi strives to provide its partners with valuable cost-effective solutions through innovation.

How do we do it?

At Yashi, the software development is treated as a 'system' that begins and ends with 'what matters most to the customer'. Hence, at every step and every phase of the 'system,' the primeval focus at Yashi is 'customer-satisfaction'. By focusing on this, we are able to align our Systems Analyst's best efforts and deliver high value on the system's purpose.

At Yashi, we constantly focus on “value”, through our proven methodologies such as Yashi Analogy, whose purpose is to assure efficient delivery of value. We employ seasoned professionals dedicated to delivering services in a timely and cost effective manner.

"Yashi's very name in sanskrit implies an intellectual way of assessing problems with logical reasoning, one that brings success for the customer by focussing entirely on delivering value.

Yash(i): victory and glory

Yashi is built on the premise that teams of experienced, cross-functional people on projects can deliver more true business value and provide a quicker return on investment.

Your success continues to be our focus. Thank you for choosing Yashi as Partner for your IT needs. We look forward for serving you now and in the future.


Thiru Bujala
 BS MBA PMP
 President



IN TODAY'S FASTPACED BUSINESS ENVIRONMENT, EFFICIENT EXPERT AND EXPEDIENT SOLUTIONS TO SYSTEMS ARE CRUCIAL.

Vision

Our vision is to be leading technology integrator, providing comprehensive application development and consulting services; in a company culture that provides extensive career advancement for our people.

Mission

“To deliver high quality cost-effective solutions by transforming our knowledge into value for the benefit of our customers and our people”

The values that DRIVE us into future

- Driven to continuously improve
- Respect for the Individual
- Innovative solutions
- Value for money
- Excellence

Yashi Discipline - our ID

- Quality at each step
- Commitment
- Attention to Detail
- Responding on time and in Budget

Yashi Discipline combined with an entrepreneurial spirit of teamwork forms a powerful concept to further development of positive client relationships.

INNOVATION WITH IMAGINATION

At Yashi, innovation with speed and imagination is emphasized in whatever we do for our clients, employees, and for the people associated with.

Leadership

Dedicated groups responsible for thought leadership drive the organizational impetus to innovate.

WE STRIVE TO CREATE END-TO-END SOLUTIONS THAT MEET OUR CLIENTS' NEEDS AND EXCEED THEIR EXPECTATIONS.

iSecure™

iSecure, a product of Yashi, is an Authentication Management solution focused on the unique needs of the user community. It provides user access control to different resources based on the enterprise's business model. iSecure is designed to be platform independent so that it is flexible, scalable. Uses open standards to ensure ease of integration with company's existing applications and information.

Use Cases

iSecure provides a single abstracted solution to the full range of complex licenses used by publishers. **iSecure** provides users with different licenses like free, pay-per-view, periodical, group, organization, and trial subscription licenses based on the business requirements of the company or organization. Users will be restricted from all other information.

Features & Benefits

- Provide the ability and power to market and sell content
- Automatic user authentication
- Admin tools for administrative tasks
- Fast and efficient retrieval of relevant information
- Price optimization and more

RISQ

The RISQ application is to be a secure web-based questionnaire and reporting system. By answering the questions, users of an organization will be identifying their current security posture and establishing a security baseline to measure progress over time. The user will be required to select checkboxes that indicate the level of compliance within their organization to each specific question. The questions are to be based on industry standards used in information security, specifically NIST SP 800-26, ISO 17799/BS 7799, SOX, and HIPPA.

Features & Benefits

- Administration interface for application configuration and user administration
- Secure identification and authentication of web credentials to login to application (administrators/users)
- Ability to export and import Project data from database (would allow for industry trending analysis by client).
- The questionnaire is made up of modules for each standard (NIST, ISO, SOX, HIPPA, Etc...).
- Reporting functionality and more

Products

Infer has entered into strategic partnerships to jointly develop and market solutions that have broad market appeal. The resources and expertise of Infer combined with that of technology leaders results in bringing unique, state-of-the-art products to market



Infer

Infer (Information for Excellence in Research) by Infer is an innovative Knowledge Management solution focused on the unique needs of the research community. It increases the likelihood of research success in raising the chances of finding and acting on crucial information throughout the research process by

Quick Intelligence - Improving research productivity and hit rates through fast targeting of intelligence and resources on relevant internal, external and proprietary sources of information

Knowledge excellence - Effectively integrating R&D community knowledge through online collaboration, information sharing and communication tools

Optimal allocation - Optimizing resource allocation by leveraging knowledge of the entire organization

Features & Benefits

- Foster innovation by encouraging the free flow of ideas
- Improve customer service by streamlining response time
- Provide a single interface to all information resources, and more.

Services – Overview



An in-depth knowledge of various technologies enable us to provide end-to-end solutions and services. We maximize the benefits of our depth, Diversity and delivery capability, ensuring adaptability to client needs, and thus bringing out the most innovative solutions for every business and technology domain.

With a relentless focus on quality & processes, we strive to set benchmarks in execution excellence that translates into measurable business benefits for our customers.

WEB SERVICES

Yashi can help your organization develop a Web services pilot implementation in order to acquire internal Web services capabilities. A real-life deployment can be used to investigate the validity of vendor claims and identify potential gaps. This helps ensure that your organization stays focused on its critical integration requirements, while preparing the enterprise for a gradual transition to Web services and a service-oriented architecture.

APPLICATION DEVELOPMENT

Building custom systems can be a risky endeavor. The additive nature of technology increases complexity, as any new systems or components will almost certainly be part of a larger transactional system.

New systems, whether developed using J2EE or .NET, need to peacefully co-exist with existing platforms that span multiple generations. In addition, business partners require shorter time-to-market, tangible ROI, and that I.T. leaders do more with less. Fortunately, Yashi's unique approach, Yashi Analogy can help I.T. organizations address these challenges, while reducing project risk and improving overall systems quality.

Addressing Entire Spectrum

From strategy to execution, we have the capabilities to provide our customers with seamless, one-stop solutions. Be it getting closer to their customers or getting products to market, we address the entire spectrum of technology needs..

- SAP Practice
- Web Services
- Application Development
- Enterprise Architecture
- Enterprise Integration
- Business Intelligence

SAP PRACTICE

Yashi's SAP consulting practice is uniquely structured to provide solutions and services that span the entire life cycle of SAP R/3 systems through onsite and offshore development centers. Our vision is to assist clients maximize the business value and ROI of their SAP systems. This requires a partner for not only the implementation phase but also Post-Implementation phase and through the system's complete lifecycle. Having established its presence in SAP market in USA, through business consulting for more than 8 years, Yashi is geared to take up SAP R/3 Full Life Cycle implementation projects both Onsite and Offshore. Our most senior team (with SAP experience ranging upwards of 8+ years) can provide key guidance for global strategy planning to companies planning an SAP rollout, then provide project lead and functional assistance to the specific implementation teams.

Services – Overview... Cont'd

KNOWLEDGE INTO VALUE

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ENTERPRISE INTEGRATION

Yashi recognizes that Enterprise Application Integration (EAI) continues to be a top strategic priority for CIOs - and an enterprise-wide challenge for organizations. That's because for many companies, crucial business functionality is spread across a wide range of custom and packaged applications.

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- Enterprise Architecture
- Enterprise Integration
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ENTERPRISE ARCHITECTURE

Yashi recognizes that today's successful enterprise architectures are complex arrays of best-of-breed applications, custom solutions, systems management, security management, business process management, and business activity monitoring. What's more, state-of-the-art enterprise architectures no longer stop at the enterprise boundaries.

External vendor and business partner integration, exchanges, and Web services are also vital components.

Compatibility with existing technologies is critical. A healthy enterprise needs to maintain a revolving portfolio of legacy systems, mainstream applications, and leading-edge technologies. Accordingly, our approach is to work with our clients to help them separate fiction from fact and define a vendor-neutral strategy for the enterprise.

BUSINESS INTELLIGENCE

The mission statement of Yashi's data warehousing / business intelligence (DW/BI) practice is: "minimizing decision latency through actionable insights". As evident from our mission statement, we believe that the essence in unlocking value is business focus. Yashi's DW/BI practice can help release the potential locked in your organization's data to support quick and effective decision-making. Yashi utilizes a robust and detailed methodology that leverages fundamental architecture principles to deliver nimble and scalable solutions to the customers. Yashi, based on its multi-technology domain experience in offshore development has developed the Global Delivery Model for BI delivery. This model draws a fine balance between onsite and offshore work and bolstered by robust processes and templates, delivers a cost effective solution to customers.

Client / Server Technology

Full Life-cycle Capabilities

Yashi practice and project managers are experts in crafting methodologies that fit our client's situational needs. Yashi has developed its own full life-cycle methodology - with supporting templates and best practice samples, drawing from a range of industry experiences and literature. Yashi adapts its methodology to fit each of our client's unique set of circumstances. Yashi works with our clients early in the life-cycle to mutually determine the set of steps and deliverables that we collectively believe will achieve the desired outcome.

Scalability and Performance

Yashi has multiple reference customers where our team has specifically addressed scalability and performance, some times achieving order of magnitude 100X performance improvements. Scalability and Performance is a complex problem that requires a deep understanding of the software and hardware configuration and nature of the application environment.

TECHNOLOGY - OVERVIEW

Yashi's clients look to us for guidance and mentoring in architecture, integration, and enterprise class scalability. We have proven ability to learn and apply next generation technologies quickly and effectively. Our passion for new technologies is balanced by an unflagging pragmatism: our company-wide commitment to building quality systems and delivering solutions that create clear and measurable value for our clients. Collaborating with Yashi ensures the most cost effective use of your IT investment by reducing project risk, improving delivery speed and quality, and enhancing the skills of your internal staff.

Development Platforms

J2EE , .NET, SAP, C / UNIX, RH Linux, Fedora, Open Source and Legacy

Databases

Oracle, Microsoft SQL Server, IBM DB2, Informix, NCR Teradata, MySql, Access

Enterprise & Web Servers

WebLogic, WebSphere, IIS, Apache, Netscape

.NET

Microsoft .NET is rapidly emerging as an indispensable technology platform - in part because of the potential for .NET-enabled enterprises to realize unprecedented speed and agility. For organizations looking to leverage the power of .NET, Yashi offers a combination of strengths we believe are unrivaled in the industry: extensive experience helping global leaders successfully migrate to .NET, and recognized leadership in the application of Agile development methods.

J2EE

Yashi provides organizations with the capabilities, practices, and services that are essential to success on complex J2EE projects. We're well-versed in the distinct challenges of developing J2EE-based systems for WebLogic and WebSphere application servers. We have a history of successfully delivering on J2EE projects of all sizes: from projects that call for one or two developers, to those that require dozens of team members and millions of lines of code.

At Yashi, Technology is our dominant gene! Yashi brings a breadth and depth of core technology expertise to every engagement.

OPEN SOURCE

Yashi is an active member and supporter of the open source software (OSS) community. We've seen firsthand how open source tools - when coupled with proven Agile development best practices - can enable clients to improve the effectiveness of their I.T. organizations. In today's budget-constrained environment, OSS is receiving more attention than ever. Yashi recognizes that there is no one-size-fits-all approach to using OSS for large IT organizations. Staff skills, economic considerations, system reliability, procurement process, legal requirements, and operations support all need to be carefully evaluated before going down the OSS path.

Yashi helps I.T. organizations

- Assess the economic benefits of OSS
- Define attributes for candidate business applications
- Create a roadmap to move from an environment of commercial software to some level of OSS
- Determine if and where OSS is appropriate throughout the development life cycle.

Yashi Global Delivery Model (GDM)

OUTSOURCING - OVERVIEW

An increasing number of companies are looking to realize the economic advantages of offshore development. Yashi delivers affordable business solutions through global software development. We think we are able to do this better than most because of our Global Delivery Model. Based on our own experience - and the assessments by leading industry analysts - our position is that standard offshore development approaches are best suited to traditional maintenance and system evolution projects where requirements are static and extremely well-documented. Today's enterprise class software projects, however, are increasingly complex. Business users require shorter, more frequent delivery cycles. Team members need constant visibility into project status. This explains why traditional offshore approaches to enterprise class projects often deliver short-term cost savings at the expense of system quality, time-to-market, and project risk.

Yashi's Global Delivery Model complements exceptional quality, risk management, and project visibility with the frequent software releases that are essential to success on complex enterprise projects. Our model leverages Yashi's off-shore resources, including our advanced development center in Bangalore. Perhaps the most significant point of differentiation for our Global Delivery Model is our ability to leverage Distributed Agile: an agile development approach we engineered to specifically address the needs of distributed teams that span time zones.



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GLOBAL AGILE

With Global Agile, part of the development team is on-site, working closely with decision-makers and business users to carefully manage requirements over the course of an enterprise project. The other part of the team works off-site. Off-site team members have the same deep technology skills and core practices as their counterparts back home. This co-located approach provides organizations with the ability to minimize risks on highly complex projects while leveraging the global economics of remote development.

Yashi GDM Benefits

- Virtual teams connected by information
- Intelligent work distribution and integration
- Extended workday - faster project completion
- Access to experts and knowledge
- Long-term core team
- Domain and functional expertise
- Technology expertise and more

INFER ANALOGY

Infer Analogy is a lightweight approach combining project management principles with Agile Development methodologies to provide high quality cost effective solutions.

Infer employs PMI philosophy of project management with emphasis on Earned Value Management integrated with extreme Programming (XP) principles.

Why EVM?

- End – End value tracking
- Budget and Time Scalability
- Project performance at any given time.

Why Agile?

- To address risks early in the development.
- Mechanisms to deliver value, incrementally.
- Prediction of next iterations effort

CAREERS - OVERVIEW

Core Values

Respect for individual and Innovation.

The core values that promise to set your career at your own pace.

The responsibility of adding milestones to the Yashi story lies with each of the Yashi employees, and is a part of our consciousness at work.

Growth @ Yashi

Yashi's performance management system (IPMS) will assess your skills periodically based on your career goals inline with Yashi's objectives and rewards your excellence. Once you are part of Yashi, it's very unlikely that you want to be out.

WHAT YASHI NEEDS!!

At Yashi, we want only the best: the best thinkers, the best doers, and the best people.

We are always running to stand still - clued into the ever-transforming world, learning from it and contributing to the new business and technology order.

At YASHI, you can find challenging opportunities in an environment that recognizes and rewards exceptional performance. We seek individuals capable of delivering a wide range of value-added services to our clients, while helping them to confront today's critical issues head on. For that we have come up with a selection process that's unique in the industry.

Yashi's way of selecting quality people:

At Yashi, we want only the best: the best thinkers, the best doers, and the best people. To make sure that's all we get, we've developed a hiring practice that's unique in the I.T. industry.

SELECTION PROCESS

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1) Introduce yourself to us using the online application below. It's always helpful to mention what roles are most interesting to you.

2) We will schedule for the formal interview.

3) In the next step you will be asked to solve a problem.

For Developers: We believe that real software development skills can't be communicated on a resume or in an interview. So, we have a coding problem for you to solve at home and e-mail back to us.

For Architects: You will be asked to solve an architectural challenge. You will have to justify your solution.

4) After this step, we will conduct the telephonic interview on the problem you solved. We will assess your approach and technical skills here. You will be part of our team if we are satisfied by your skills.

BENEFITS PACKAGE

Health

Medical, Dental, Prescription Drug, Vision

Life Savings and Retirement

- 401(K) Savings Plan with Employer Match
- Flexible Spending Accounts
- 529 College Savings Plan

Education

- Education Financing
- Professional Development
- Technical Training Courses
- Tuition Assistance

Life and Disability

- Accidental Death and Dismemberment
- Business Travel Accident Insurance
- Group Life Insurance
- Short- and Long-Term Disability
- Workers' Compensation Insurance

Paid Time-Off

- Holidays
- Short-term Disability
- Vacation

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VERTICALS

Biotechnology
Medical
Pharmaceutical
Public Sector
Utilities
Transportation
Hi-Tech
Insurance

What Clients are saying!!

I wanted to personally express my gratitude for all the hard work of the Yashi team in Tallahassee, Florida. Specifically, the efforts of your team on our project have enabled (us) to successfully close this important long-term

Project Manager, BioSpace, CA

Even beyond the technology and business acumen of the team we worked with, we were captured by Yashi's emphasis on company culture. They have an intense focus on people, who see potential instead of limitation. This, for us, translated into consistency, uninterrupted communication and understanding across the board, projects delivered on time, and ultimately, cost savings.

CEO, Network Armor, Alabama

We have been working together for over 40 months and had some great growing experiences as well as opportunity to deliver some great products for ICS. Together we will build a stronger product line for the customer.

Project Manager, ICS, Florida

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